



AKHIOK-KAGUYAK, INC

# NEWSLETTER

April 2020

## ***Our Shareholders Come First*** THE SUGPIAT FAMILY OF COMPANIES

### Letter From The Chairman



**Pauline O'Brien**

*Chairman, Akhiok-Kaguyak Inc.*

Cama'l Shareholders/Family,

We are in a very weird time right now. Social distancing is very hard for families that are used to always gathering for celebrations, holidays, and just to visit one another. For my Dad's birthday, I ordered some food for him and had it delivered

to him and my Mom. We then used Facetime so we could sing Happy Birthday. Not the same, but we did the best we could with what we had.

Families are having to teach their kids at home. Students don't understand the severity of the Virus, so they are very confused about why they can't go back to school. Please have the conversations with your kids that are doing schooling online, and let them know that we are all experiencing this trying time together. As long as we stay by the rules of the cities in which we live in, we should be fine. Bring out the cards and dice and play the games we used to play on rainy days. Teach your kids the old card games like "Old Maids, Solitaire, and Snurts." Break out the old recipes from your grandparents and bake something together, and this will let them learn about measuring which then helps with Math. Tell old stories about how you grew up and share the memories.

Many of us have to work from home and some lost jobs. We as the Board of Directors took it upon ourselves and decided to do an early distribution to make things a little easier. The decision made was to make a \$10.44 per share dividend available on April 30, 2020. If you haven't updated your address or direct deposits it would be a good time to do all that.

Another great thing to share with you is that Akhiok-Kaguyak Inc. is now in the 8(a) business. With this new adventure we should be able to grow our Permanent Fund. We will also be looking to work with the Tribes in community events. Things are happening in the company that are going to grow the company in a different way. It will be a learning curve for the Board, but we are all up to the task and doing our jobs to the best of our abilities. We continue to serve the Shareholders the best we can and will continue to look for new ideas along the way.

Please keep your traditions alive, share with your families the old stories we grew up with, and stay healthy. We just need to be in our own little bubble, and we should come out of this with an appreciation of how we all survived this Pandemic. Happy Easter and Happy Spring!

Quyana,

**Pauline "Deidre" O'Brien**

## BOARD OF DIRECTORS

### PAULINE O'BRIEN

Chairman

### ROBERT SIMEONOFF, JR.

Vice-Chair

### CHERYL ELUSKA

Secretary

### ERNIE BERESTOFF

Treasurer

### GARY ROZELLE, SR.

Member

### FRED COYLE, JR.

Member

### RALPH ELUSKA, SR.

Member

## AKI MANAGEMENT

### MICHAEL BRADSHAW

President & CEO

### JUSTIN THOMAS

Chief Financial Officer

### SHERYLYN ASCH

Chief Growth Officer

### ERIN SEDOR

Chief Administrative Officer

## PRESIDENT'S LETTER

Dear Shareholders,

I would like to thank you for your continued support over the last two years as we established a Government Services Group of 8(a) companies.

I am pleased to announce that Akhiok-Kaguyak, Inc. (AKI) and our Sugpiat Family of Companies has officially entered Department of Defense (DoD) Contracting with the award of our new Cybersecurity contract supporting the United States Army.



**Michael S. Bradshaw**  
President & CEO



**AKHIOK-KAGUYAK, INC. & SUGPIAT FAMILY OF COMPANIES**  
*Real People, Providing Real Solutions*

We have achieved our goal of aligning with Army Futures Command, and we are now providing leading edge solutions to the DoD. With your continued support, our subsidiaries will acquire many more Government contracts. This will allow us sustainability and longevity. In turn, this will enhance shareholder benefits for the future.

## WE ARE SUGPIAT!™

Quyana,  
**Michael S. Bradshaw**

## IN THIS ISSUE

Chairman's Letter .....	1	Scholarship Information and Recipients .....	4
President's Letter .....	2	Shareholder Spotlight .....	5
Annual Meeting - Date Change .....	3	Welcome Toni Woolridge, VP of Operations .....	5
AKI Board Election Process .....	3	AKI Building Update .....	6
Message from Chief Growth Officer .....	3	Coronavirus Safety .....	6
Board of Directors Attend RES 2020 .....	4	Shareholder Information .....	7

Akhiok-Kaguyak, Inc. Shareholder

# ANNUAL MEETING

September 19, 2020

**DATE CHANGE**

Dear Akhiok-Kaguyak, Inc. Shareholder,

Camai! AKI has gone through significant change since 2018 with the creation of three new 8(a) companies in order to pursue government contracting, expanding AKI's traditional business lines to improve growth and sustainability. As a government contractor, our business cycle has now changed - it is this change that prompted the Board to establish the new September date for the Annual Meeting. This new schedule means that we can provide more up-to-date information on company performance than we would have been able to do in a May meeting.

According to our bylaws, Article II, Section 1: The annual meeting of the shareholders shall be held in May, or on such date and at such time as the Board of Directors may determine, for the purpose of electing directors, to consider reports of the corporation's activities, including its financial status, and transacting such other business as may come before the meeting.

AKI will be sending out a follow-up mail with the deadline and dates for nominations. We appreciate your patience during this time of growth - see you in September!

Quyana,  
**Pauline O'Brien**, *Chairman*

## MESSAGE FROM OUR CHIEF GROWTH OFFICER

During a time when many companies face financial uncertainty, AKI's subsidiary Sugpiat Defense has obtained a sole-source contract supporting the cyber needs of the US Army that will carry us through the next 3 years.



### SUGPIAT DEFENSE, LLC

As I look back on the last two years, it is remarkable how much we have accomplished. Not only in terms of our steadfast dedication to help customers, but also in creating financial stability for our company that will benefit our shareholders for years to come. What we set out to do was deemed to be unachievable by observers. Standing up a viable Federal contracting company in less than five years is unheard-of. But because you believed in us and supported us, we have been able to do it in just a little over two years.

We are just getting started. Leveraging this important contract and the relationships we have established, we will continue to grow our cybersecurity practice and expand our capabilities for other information technology services.



**Sheryln Asch**  
*Chief Growth Officer*



Building Bridges of Opportunity

# RES2020

RESERVATION ECONOMIC SUMMIT

## BOARD OF DIRECTORS ATTEND RES2020

Most of the AKI board members traveled to National Center for American Indian Enterprise Development featuring unparalleled access to respected tribal leaders, members of Congress, federal agency representatives, state and local elected officials, and top CEO's on a national platform.

It is intended for those looking for high caliber networking, teaming opportunities, business development sessions, centered around building bridges of opportunity with and for American Indian Enterprise. Among the sessions, AKI presented an update on our National Indian Health Small Business Innovation Research project. The panel represent-

ing the AKI subsidiary, Sugpiat Defense, LLC were Robert Mauldin, Donna Bala-do, and Dr. Wilma Hunt-Watts. Also, on

our panel was Chris Fore, Ph.D. from Indian Health Service. The session was about Advancements in Biometric Devices and Telehealth Solutions Supporting Native American Health.

Last year AKI had a booth but decided in 2020 they would spend more time in the sessions. Once our product has been commercialized, we will stand up a booth once again at RES2022.



Pictured left to right: Fred Coyle, Ernie Berestoff, Cheryl Eluska, Ralph Eluska, Sr, and Robert Simeonoff, Jr.

## SCHOLARSHIP INFORMATION

APPLICATIONS ARE AVAILABLE AT THE AKI OFFICE AND ON [WWW.AKI-KODIAK.COM](http://WWW.AKI-KODIAK.COM)

**Each shareholder is limited to one scholarship per year** for registration, tuition and books. Applicants must fill out one application per year and check all of the semesters/quarters they are attending. Continuing students must also submit a completed application.

	Per Year	Deadline
Academic Achievement/Graduate Scholarships	Up to \$6,000	One month prior to class beginning
College/University Basic Scholarship	Up to \$6,000	One month prior to class beginning
Vocational Education Grant	Up to \$6,000	One month prior to class beginning
Career Development Grant*	Up to \$1,000	One month prior to class beginning

\*Career development grants of \$1,000 can be awarded twice per year.

Please call the AKI office if you would like an application or have any questions. Also, if you submitted an application and have not heard from the office, please call us. We have experienced instances of applications lost in the mail or sent to the wrong email address.

*Please note:* Scholarships are budgeted and capped at \$50,000 per year. Once the \$50,000 for the year has been reached, no more scholarships will be awarded until the following year.

### 2019-2020 SCHOLARSHIP RECIPIENTS

- Ashley DeHart
- Dawn Gonzalez
- Alyssa Madrid
- Charlene McDonald
- Rain McDonald
- Doreen Phillips
- Anastasia Shugak
- Kristopher Wolkoff
- Tatiana Yakanak
- Morgan Zinn



**SHAREHOLDER SPOTLIGHT**  
— Dawn Marie Gonzalez —

I am the Granddaughter of Nick Inga Sr. and Gladys Grace Inga, and the daughter of Nick Inga Jr. and Melissa Taghi. My dad's side of the family is from Old Harbor, AK, and my mom's side of the family is from Springfield, OH. I live in Wasilla, AK with my husband of 12 years, our two daughters, and my dad.

I decided to become a speech-language pathologist when I was working at Southcentral Foundation as a program coordinator. My desk was located next to the department's pediatrician. I overheard her numerous times mentioning the shortage of speech therapists in the state. Alaska

outsources a lot of their speech therapists to the lower 48, and even different countries. With the diverse cultural backgrounds and distances, it can hinder the quality of communication, and it can be difficult for a person to reach their full potential. Knowing this, I have decided, Alaska needs one of their own to be trained as a speech-language pathologist. I want to help improve the communication difficulties our youth and elders

have. Us Alaskan natives are unique. We have a living history. Our ancestors are not tucked away in an old dusty book. We keep them alive with their stories. I think it is essential to share and learn from those stories to preserve our way of life and traditions.

Before UAA, I was a Program Coordinator at Southcentral Foundation, and for the past eight years I have been a light wheel vehicle mechanic in the Alaska Air National Guard. I just re-enlisted for another six years a couple of weeks ago. When I graduate from UAA, I plan on applying to become an officer in the Air Force. If I pass the tests and get accepted, I will go away for my training. Once I return from training, I will apply at East Carolina University for Communications Sciences and Disorders master's program. From there, I would like to be a traveling Speech-language pathologist and serve Alaska's rural communities.



**WELCOME, VICE PRESIDENT OF OPERATIONS**

AKI welcomes **Ms. Toni Woolridge** as our new Vice President of Operations. Toni is a Florida native and Army Veteran with over 25 years of experience in supporting Information Technology portfolio requirements for DoD and Federal Civilian Agency customers.



**Toni Woolridge**  
*Vice President, Operations*

She previously served in executive leadership roles across major defense contracting organizations, including NCI Information Systems, Inc., Salient-CRGT, AT&T Government Solutions, and two small businesses of her own. In addition to Toni's professional duties, she serves as the Board Treasurer for the Armed Forces Communications and Electronics Association (AFCEA) Belvoir Chapter where she is responsible for the operational budget and educational fund for the 501c(6) organization with a focus on STEM-related advancements from grade school children through rising college freshmen with scholarships and school adoptions.

## BUILDING UPDATE

### CHANGES YOU WILL SEE WHEN YOU VISIT US!

Our Corporate Office Building at 1400 W. Benson Blvd. in Anchorage has several capital projects planned for 2020.

We continue to retrofit the building's current lighting system with LEDs which will significantly reduce electric and maintenance costs. In early summer, we will be replacing the heating system with high efficiency boilers which will provide faster heating with lower gas bills. The front entry on the first floor will be seeing an interior finish upgrade and a new key card badging system for the exterior entry doors in the fall. This will provide better security for the building and attract new tenants for the future.

Along with normal landscaping and grounds maintenance, we plan to replace the concrete sidewalks and make repairs to the Americans with Disabilities Act (ADA) sidewalk ramp. This will ensure our building is compliant with ADA as well as make the exterior more attractive for visitors and our tenants.

1400 W. Benson Blvd. is currently 95% occupied with 20 businesses operating from the building. There is only one vacant office suite remaining in our building.

We hope to see you later this year once COVID19 concerns have subsided.

## CORONAVIRUS SAFETY

We understand this is a stressful time and people want to know what they can do now to protect themselves and their families. Below are some everyday steps that people in the U.S. can take now. In addition, stay informed about what's happening in your community and always follow the directions of state and local authorities.



### WEAR A CLOTH FACE COVER

The CDC now advises everyone to wear a cloth face cover when going out in public, such as going to the grocery store or to pick up other necessities.

- The cloth face cover is meant to protect other people in case you are infected. You could spread COVID-19 to others even if you do not feel sick.
- Do NOT use a facemask meant for a health care worker.
- In addition, do NOT place cloth face coverings on young children under age 2, anyone who has trouble breathing, or is unconscious, incapacitated or otherwise unable to remove the mask without assistance.
- Continue to keep about 6 feet between yourself and others. The cloth face cover is not a substitute for social distancing.
- For more information, see CDC guidelines, including how to create your own cloth face cover:

### HELP SLOW THE SPREAD OF COVID-19

Follow these steps to help keep you and others safe:

- Stay home if you can and avoid any non-essential travel. Avoid social gatherings of more than 10 people.
- Practice social distancing by keeping at least 6 feet — about two arm lengths — away from others if you must go out in public. Stay connected with loved ones through video and phone calls, texts and social media.
- Avoid close contact with people who are sick.
- Wash your hands often with soap and water for at least 20 seconds, especially after being in a public place, or after blowing your nose, coughing or sneezing. If soap and water are not readily available, use a hand sanitizer with at least 60% alcohol.
- Avoid touching your eyes, nose and mouth with unwashed hands.
- Clean and disinfect household surfaces daily and high-touch surfaces frequently throughout the day. High-touch surfaces include phones, remote controls, counters, tabletops, doorknobs, bathroom fixtures, toilets, keyboards, tablets and bedside tables. Follow CDC guidance.
- Cover your coughs and sneezes. Use a tissue to cover your nose and mouth, and throw used tissues in a lined trash can. If a tissue isn't available, cough or sneeze into your elbow — not your hands. Wash your hands immediately.

### FINDING UP-TO-DATE INFORMATION

Visit [redcross.org/coronavirus](https://www.redcross.org/coronavirus) for more information on COVID-19 safety. For the latest information, please visit the CDC website at [cdc.gov/covid19](https://www.cdc.gov/covid19).

**SHAREHOLDER FORMS**

**DIRECT DEPOSIT AND CHANGE OF ADDRESS**

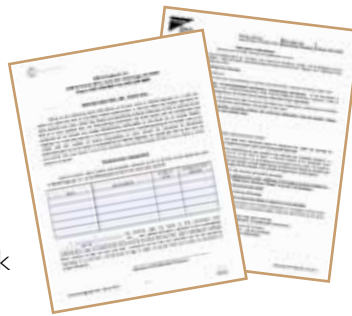
AKI encourages shareholders to take advantage of Direct Deposit for future distributions. It is the safest and fastest way to receive distributions.

If you move or change your phone number, make sure to fill out a change of address form so we have the ability to contact you in case of an emergency. These forms are available for your convenience on the AKI website at [www.aki-kodiak.com](http://www.aki-kodiak.com) or by contacting our business office at **907-258-0604**.

By keeping us informed of your current address, it ensures timely delivery of all correspondence and prevents delays in getting the distributions everyone dearly loves to receive.

**AKI WILL AND BURIAL ASSISTANCE RECIPIENT DESIGNATION FORMS**

We would like to make sure all shareholders have AKI Will and Burial Assistance Recipient Designation forms on file. These two very important documents make it much easier on family during times of grief.



Contact the office today to ask, and we will check for you!

If you do not have current forms, we can email or mail them to you. The forms are also available for pick-up in person.

**UPDATED ADDRESSES FOR MISSING SHAREHOLDERS**

AKI is searching for updated addresses from the following Shareholders. Please contact our office with information.

- **Jenna Burch**
- **Fernando Peterson**
- **Makrena Peterson**
- **Phyllis Peterson**
- **Samuel Peterson**
- **Raymond Reddington, Jr.**

**REMINDER**

Elder Shares are distributed when an Alaska Native shareholder turns 65 years of age. The shares that they own at the age of 65 are the number of elder shares that are matched, up to 100 shares.

***Example:** When you turn 65 and you have 22 shares, you would receive 22 elder shares. If you have 150 shares, you would receive 100 elder shares. The elder shares reflect the shares owned up to 100.*

We know this can be confusing at times, so if you have any questions please give us a call at the AKI office.

**SUBMIT AN ARTICLE**

**DATES FOR NEWSLETTERS AND ARTICLE SUBMISSION**

**June: Due May 15**

Shareholders are encouraged to submit articles and/or announcements that they would like to share with their fellow shareholders. We enjoy hearing of births, graduations, and other events. We have included the guidelines to assist you in the creation of your article or announcement.

Announcements and articles may be submitted by dropping them off at the AKI office or mailing it to:

**1400 W. Benson Blvd. Ste. 425 | Anchorage, Alaska 99503**

- or -

**info@aki-kodiak.com**

**NEWSLETTER SUBMISSION GUIDELINES**

AKI reserves the right to edit announcements and news articles for grammar, brevity and taste. Announcements and news articles submitted for the AKI newsletter must be submitted by the deadline date posted for the next newsletter. A limit of 200 words may be imposed depending on available space. Photographs are welcome in print or digital format with at least 300 dpi resolution.



**Akhiok-Kaguyak, Inc.**

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