



AKHIOK-KAGUYAK, INC

# NEWSLETTER

Fall 2021

## ***Our Shareholders Come First*** **WE ARE SUGPIAT!®**



### **LETTER FROM THE CHAIRMAN**

Cama'i Shareholders!

I am happy to be writing to you as the Board Chair for Akhiok-Kaguyak, Inc. With the holidays approaching, I am happy to announce that our Shareholders will be receiving a distribution on November 24th for \$10.58 per share.

We are proud to have accomplished our second successful Virtual Annual Meeting to protect our shareholders from COVID. We handed out over eighty boxed meals to shareholders who came by the meeting location.

AKI had twenty-seven shareholders that participated virtually during the Annual Meeting from across the United States. We were pleased to respond to the questions from the shareholders during the annual meeting.

I would like to congratulate the honorees selected this year.

**Mrs. Clida Leger** - Elder of the Year  
**Ms. Breanna Simeonoff** - Youth of the Year  
**Ms. Jeanetta Rastopsoff** - Culture Bearer

Congratulations to all of the honorees!



**Robert Simeonoff**  
Chairman, Akhiok-Kaguyak Inc.

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## BOARD OF DIRECTORS

### ROBERT SIMEONOFF, JR.

Chairman

### ERNIE BERESTOFF

Vice Chairman

### RALPH ELUSKA, SR.

Treasurer

### CHERYL ELUSKA

Secretary

### FRED COYLE, JR.

Member

### GARY ROZELLE, SR.

Member

### ERIK BERESTOFF

Member

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AKI reached an all-time high quorum of 71.16% at the annual meeting, and we would like to congratulate the returning and new Board Members.

AKI congratulates returning Board Members Mr. Ralph Eluska, Sr. and Mr. Gary Rozelle Sr., and we would also like to welcome our new Board Member Mr. Erik Berestoff to the Board. We thank Ms. Pauline O'Brien, Ms. Elizabeth Rastopsoff and Ms. Sharon Wolkoff for running for the AKI Board of Directors and hope to see them both running again in the future. Finally, on behalf of the Board and AKI, I extend our gratitude to Ms. Pauline O'Brien for the 20+ years of service that she gave to supporting AKI as a Board Director.

I wish for you and your families to stay healthy & safe as we approach the holiday season.

**We are Sugpiat!®**

Quyana,

Robert Simeonoff, *Chairman AKI Board of Directors*

## AKI MANAGEMENT

### MICHAEL BRADSHAW

President & CEO

### NANCY GRIGSBY

Chief Financial Officer

### DREW BUCHANAN

Chief Cyber Security Officer

### DAWN MONROE

Sr. Vice President of Operations

### SABRINA BEN

Director of Human Resources

**Submit & Win  
REAL MONEY**

**\$250 CASH PRIZE**

**Complete or Update a Stock Will and be Eligible  
for a Free Drawing to Win \$250!**

Stock Will forms are available at [www.AKI-Kodiak.com/our-shareholders](http://www.AKI-Kodiak.com/our-shareholders)  
Or at the Shareholder Headquarters in Anchorage  
Questions: (907) 258-0604 or email [info@aki-kodiak.com](mailto:info@aki-kodiak.com)

**Wills Must be Received by the Following Dates:  
November 31 and December 31**

*AKI Shareholders are encouraged to complete and maintain an updated ANCSA Stock Will. This is important to express your wishes so upon passing one's shares will go to heirs based upon a written will, without disputes.*

## PRESIDENT'S LETTER

Dear Shareholders,

I am pleased to announce that Akhiok-Kaguyak, Inc. and the Sugpiat Family of companies will begin its journey to become Capability Maturity Model Integration (CMMI) Level 3 Certified.

CMMI Maturity Level 3 is one of five "Maturity Levels" in the CMMI. Known as the "Defined" level, CMMI Level 3 is achieved when an organization successfully completes a "SCAMPI A" appraisal, which verifies that the organization is operating at Level 3. This means that AKI's processes are defined as written processes for all practice areas. Our goal is to optimize business performance in an ever-changing global landscape for the clients we support which include each and every Shareholder and Descendant that we represent.



AKI will develop our set of "Global Best Practices" that enables our corporation to build and benchmark key capabilities that address the most common business challenges, including items such as: Ensuring Quality, Configuration Management, Decision Analysis and Resolution, Incident Resolution and Prevention, Organizational Training, Process and Product Quality

Assurance, Risk Management, Strategic Service Management, Supplier Agreement Management, Work Monitoring & Control, and Work Planning to ensure that our team demonstrates sustained habitual and persistent work while improving performance across the Corporate Enterprise.

This crucial CMMI L3 Service certification will take AKI one step closer to building the "next generation" Alaska Native Village Corporation that will ensure our place in providing for our Shareholder for future generations.

## WE ARE SUGPIAT!®

Michael Bradshaw, AKI President & CEO



**Michael S. Bradshaw**  
President & CEO

**WELCOME** to the **TEAM**

AKI and the Sugpiat Family of Companies are excited to welcome a new member to the Executive Team, Mr. Matthew Pavlak, Director of Contracts & Pricing.

Mr. Pavlak is a Federal Government Contracts expert with more than a decade of experience leading Small Businesses through the Large Business transition from a regulatory, compliance, and corporate risk management standpoint. He has extensive experience negotiating Federal Government Contracts, drafting Cost/Business Volumes, and handling sensitive risk management issues. As part of the executive team, Mr. Pavlak ensures rapidly growing Small Businesses have the internal infrastructure necessary to successfully become competitive Large Businesses.

Mr. Pavlak holds a Juris Doctor (J.D.) from The George Washington University Law School, a Bachelor of Arts from Northwestern University, and has been an NES instructor with the National Contracts Management Association, Tysons Chapter.



**Matthew Pavlak**  
Director of Contracts & Pricing







## SUGPIAT DEFENSE AWARDED 7.5 YEAR OPPORTUNITY TO SUPPORT THE U.S. NAVY



SUGPIAT DEFENSE, LLC

On 14 July 2021, the U.S. Navy awarded Sugpiat Defense, LLC a Prime Position on their SeaPort Next Generation (SeaPort-NxG) Indefinite-Delivery/Indefinite-Quantity (IDIQ) Multiple Award Contract (MAC). This contract brings a ceiling amount worth \$7.5 Billion over a 7.5 year ordering period.

SeaPort-NxG is the Navy's electronic platform for acquiring support services in 23 functional areas. The Navy's Systems Commands (Naval Sea Systems Command (NAVSEA), Naval Information Warfare Systems Command (NAVWAR), Naval Supply Systems Command (NAVSUP), Military Sealift Command, Naval Facilities Systems Command (NAVFAC), Naval Air Systems Command (NAVAIR), and the United States Marine Corps (USMC), Office of Naval Research (ONR), Strategic Systems Programs (SSP), and the Military Sealift Command (MSC) will compete their support service requirements amongst all SeaPort-NxG IDIQ MAC holders.

SeaPort-NxG enables acquisition for the U.S. Navy and Marine Corps to procure support services in

Program Management and Engineering services which encompasses an entire spectrum of Naval mission areas and technical capabilities spanning the numerous functional areas. During the past few years, Sugpiat Defense has developed a wide array of capabilities and expertise that align with many of these functional areas required by the Department of the Navy. Among the list of services for which Sugpiat Defense is able to compete for individual task orders are system engineering and management, software development, information assurance, enterprise architecture, data analytics, and cyber security as well as various subsets of these fields.

Sugpiat Defense is proud to be a recipient of the SeaPort-NxG IDIQ MAC which presents us a rewarding new opportunity for sustainable future growth. With challenging and engaging projects ahead, we are excited to increase our professional and technical solutions footprint by delivering a wide range of value-added services that help the Department of the Navy meet the war fighter's mission requirements through our Smart Innovations!

## SUGPIAT DEFENSE SUPPORTS U.S. NAVY'S SITUATIONAL AWARENESS NECESSARY FOR INFORMATION WARFARE

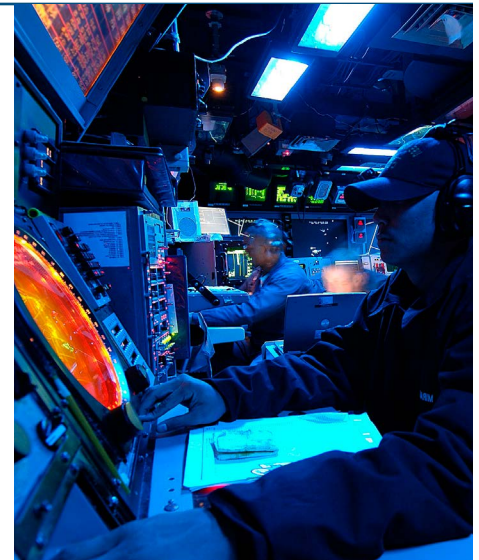
In June, the U.S. Navy's, Naval Information Warfare Systems Command (NAVWAR) awarded Sugpiat Defense, LLC a Prime Position on their \$178 Million System Lifecycle, Engineering, Cyber security and Security Engineering Support Services IDIQ MAC in support of the Naval Information Warfare Center Pacific (NIWC PAC), Cyber Engineering & Integration (CE&I) Division.

Sugpiat Defense was one of only ten (10) winners that will have the opportunity to compete for task order awards during the seven-year ordering period. Work primarily performed in Pennsylvania, Washington D.C., and California, will require Sugpiat Defense to deliver Information Technology (IT) support services to address supportability, maintainability, and sustainability issues during system development and throughout the systems' life and retirement or system recapitalization at end of life. Other efforts will include systems engineering, hardware and software engineering, network engineering, configuration management, and Test and Evaluation (T&E).

These IT systems serve to support Command Control and Intelligence functions for various operational communities employing imagery, intelligence, operational planning, and system/network security capabilities in direct and indirect support of combat, maritime business applications, and training operations. Variants of these

systems are installed in Navy, Joint, Department of Defense (DoD), Department of Homeland Security (DHS), DHS, and National Facilities worldwide.

This type of work requires Sugpiat Defense to employ an in-depth understanding and execution of the accepted industry standard Capability Maturity Model Integration (CMMI) and the evolving standards for Net Centric Enterprise Services, services-based Information Technology (IT) architectures, and publish-and-subscribe IT infrastructures. Additionally, access to Sensitive Compartmented



Information (SCI) and to DoD and DHS controlled spaces are required to meet National Defense Strategy requirements enabling the ability to stay abreast of emerging threats and rapid technology changes that support the NIWC-PAC core mission of Information Warfare.

## SUGPIAT DEFENSE AWARDED CYBER CONTRACT TO SUPPORT THE DEPARTMENT OF EDUCATION

On 28 September 2021, the Department of Education awarded Sugpiat Defense, LLC a contract for Counterfeit Identification and Information Communications Technology (ICT) Supply Chain Risk Management (SCRM). The Sugpiat Defense contract team is led by AKI's Chief Cyber Security Officer, Mr. Drew Buchanan, and AKI's Senior Vice President and General Manager of Sugpiat Defense, Mrs. Dawn Monroe. Under this 2.5-year contract period of performance, Sugpiat Defense will continue innovating and creating cyber supply chain risk management solutions for the Department of Education. The scope of work for this important contract includes advancing and managing the existing ICT SCRM risk-management program, which we developed under our previous contract, developing capabilities to respond to evolving and sophisticated ICT cyber threats, identifying and mitigating the presence of hardware and software fraud and counterfeit activity, and conducting cyber supply chain risk assessments of critical systems supporting the Education Department's mission. Additionally, we will support enterprise risk management of supply chain risks across over 50,000 endpoints and hundreds of software titles where Sugpiat Defense will continue further development of Mr. Buchanan's ICT SCRM Risk Management tool.







Akhiok-Kaguyak, Inc. (AKI) and the Sugpiat Family of Companies are excited to announce the launch of our Commercial Cyber Division, CyberWerx™.

Cyber threats everywhere continue to disrupt critical infrastructure, harm

our citizenry, and rob organizations of intellectual property, money, and privacy. They exploit hardware and software supply chain vulnerabilities to execute ransomware, intellectual property, corrupt software, surveil critical infrastructure, introduce counterfeits, and many other

malicious activities. CyberWerx™ is proud to offer comprehensive, innovative, analytical, and programmatic services designed to anticipate and manage cyber risks to our nation.

With a strong team of credentialed and veteran cyber security experts, CyberWerx™ provides customized cyber assessment services, cyber risk management services, cyber supply chain risk management, and cyber security training services all at competitive prices.

If you need assistance with reducing your cyber risk, take the free Cyber Readiness quiz that's available on [www.CyberWerx.com](http://www.CyberWerx.com).

## JADIN TECH TO ATTEND SHOT SHOW EVENT

Jadin Tech will exhibit at its first tradeshow since the COVID-19 pandemic began. The SHOT SHOW is scheduled for January 17-22, 2022 in Las Vegas, NV. Here we will showcase our ability to procure munitions on a large scale with ITAR registrations and Bureau of Alcohol, Tobacco, Firearms and Explosives (ATF) licenses while maintaining the SBA Small Business 8(a) capabilities and advantages.

LOGISTICS	MUNITIONS	QUALITY
Freight Supply Chain Storage	Weapons Explosives Ammunition	Registered Broker & Exporter Federal Firearms & Explosives Licenses 9001:2015, 20000-1: 2018, 27001:2013



**Drew Buchanan**  
Chief Cyber Security Officer

# AKHIOK-KAGUYAK, INC. SHAREHOLDER ANNOUNCEMENTS!



## ANNUAL SHAREHOLDER MEETING PRIZE WINNERS

Thank you to all AKI Shareholders for making the 42nd Annual Shareholder's Meeting a success! In addition to the 50 Door Prizes that were given out to shareholders who voted, we also had Goldfish Prizes, Early Bird Winner Prizes, and one Grand Prize Winner.

### Early Bird Winners | \$100/ea

Kori L. Haught  
Fred Coyle Jr.  
Marcie I. Boskofsky  
Raymond Reddington, Jr.  
Yolanda J. Inga

Holly M. Rozelle  
April R. Gavey  
Joleen D. Graciani  
Pauline D. O'Brien  
Walter J. Simeonoff, Jr.

Christophor R. Berestoff  
Michael R. Eluska  
John H. Yakanak  
Janice M. Godfrey  
Vera J. Oellerich

### Grand Prize Winner | \$750

Darlene Williams

**Congratulations to all of our lucky shareholders!** *All prizes will be mailed to the address on file.*

## SUBMIT AN ARTICLE

### DATES FOR NEWSLETTERS AND ARTICLE SUBMISSIONS

#### February Articles: Due January 15

Shareholders are encouraged to submit articles and/or announcements that they would like to share with their fellow shareholders. We enjoy hearing of births, graduations, and other events. We have included the guidelines to assist you in the creation of your article or announcement.

Announcements and articles may be submitted by dropping them off at the AKI office or mailing it to:

1400 W. Benson Blvd. Ste. 500 | Anchorage, Alaska 99503

- or -

info@aki-kodiak.com

### NEWSLETTER SUBMISSION GUIDELINES

AKI reserves the right to edit announcements and news articles for grammar, brevity, and taste. Announcements and news articles submitted for the AKI newsletter must be submitted at least seven days prior to publication. A limit of 200 words may be imposed depending on available space. Photographs are welcome in print or digital format with at least 300 dpi resolution.



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